

The Global Language of Business



GS1 Strategy

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What is GS1?

GS1 is a neutral, not-for-profit standards organisation that helps companies do business across the world.

111 Member Organisations around the world

Developing standards for over **1 million companies** worldwide

25 industries served across 150 countries

Barcodes scanned more than **5 billion times** a day globally

Together, GS1...

Sees one vision

Speaks with one voice

Acts as one organisation



Purpose & Beliefs

GS1 believes in the power of standards to transform the way we work and live.

We create a common foundation for business by uniquely identifying, accurately capturing and automatically sharing vital information about products, locations and assets.

We enable visibility through the exchange of authentic data.

We empower business to grow and to improve efficiency, safety, security and sustainability.

We are:

- Neutral and not-for-profit
- · User-driven and governed
- · Global and local
- · Inclusive and collaborative

Global Values

- Inspirational leadership
- Passion for delivering the best results
- Innovation
- Trust and integrity
- Teamwork and collaboration

Constituencies

- Consumers
- Patients
- Our people
- · Companies of all sizes
- Solution Providers
- Industry Associations
- Standards Bodies
- Communities/Cultures where we operate
- Public Affairs and Governments





Organisation & Roles

GS1 General Assembly

(Representatives of all Member Organisations)



Global Governance



GS1 Management Board

(Key leaders from multinationals, SMEs and Member Organisations)

Global Strategic Direction

GS1 Data Excellence Board

GS1 Innovation Board

Local GS1 Boards

(Key leaders from national companies)

Local Strategic Direction



GS1 Global Office

- Lead the development of new standards and systems
- Lead the development of the global marketing strategy
- Support local implementation
- Align/communicate

Local GS1 Member Organisation

- Help in the design of new systems
- Lead local services
- · Lead local implementation

Core Competencies

Best-in-Class Standards Development

Effectively manage the global, user-driven development and implementation process to deliver high-quality, easy-to-implement standards to industry and solution providers

Unique Identification

Provide a system of unambiguous numbers to identify goods, services, assets and locations in support of automated and secure supply chain processes

Global Reach

Maintain and develop a global network of national affiliates which deliver high-quality, standards-oriented services to their members

Cross-Cultural Communication

Develop and maintain a broad range of communication capabilities which enable effective two-way communications between GS1, its affiliates, its membership and the wider community

Standards, Services & Solutions



Identify
GS1 Identification Numbers



CaptureGS1 Data Carriers



ShareGS1 Data Exchange

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GS1 Global Priorities

1

Mission/Vision

- · Purpose & Beliefs
- Common Global Brand System

2

Standards

Data Quality

Execution Quality

Implementation



3



Sector Focus

- Adoption of GS1 Standards in Core and Emerging Sectors
- Global Classification of Sectors and Business Processes

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Digital

- GS1 Digital Strategy with Emphasis on GS1 Strategy for Omni-Channel
- Key Projects
 - GS1 Source
 - GTIN on the Web

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Innovation

- Global Business Technology Innovation
- Local Entrepreneurship and MO-MO sharing

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Organisation

- Common KPIs
- MO Clustering Supported by GO Cluster Managers

- Common Trademark Agreement
- Review Advisory Council
- GS1 Organisational Culture



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Global Strategic Focus Areas

GS1 objective is to deliver value to our stakeholders

Standards Adoption

Continue to drive adoption of GS1 Standards. Develop value propositions and best practices for key processes by sector. Drive and measure adoption of GS1 KPIs by key users and GS1 Member Organisations.

Multi-Sectorial Approach

Provide world-class service to our core sectors (Retail & Consumer Goods, Healthcare and Transport & Logistics). Integrate new sectors that can leverage GS1 Standards and add value to our core sectors and to GS1 Member Organisations.

Sustainable Business Model

Define the future business model for the services and solutions identified in our long-term vision.

Governance

Align the strategies of the Management Boards of GS1 and GS1 Member Organisations. Ensure senior executive-level representation at the global and MO Management Boards to maintain a strategic business perspective.

Collaboration

Maintain close strategic working relationships with The Consumer Goods Forum and other leading industry associations.

Build GS1 Brand Equity and Awareness

Continue to increase the awareness of GS1's vision, strategies and standards, as well as strengthening the simplicity and consistency of the message.

Ensure an Integrated Portfolio of Products and Solutions

Ensure the integrity and consistency of the GS1 System through a holistic GS1 Architecture.

Strengthen Strategic Alliances

Determine as a community which partnerships can deliver the most benefit to our users. Focus on optimising these mutually beneficial relationships.

Support Public Policy Developments

Maintain an open and productive dialogue with legislative, regulatory, media and other key constituencies.

Be an Interdependent Federation

Build a community that Sees One Vision, Speaks with One Voice about that vision and Acts as One Organisation consistent with that vision.

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See one vision Speak with one voice Act as one organisation



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